

# Lampros Lamprinakis

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## Education

Ph.D. Agricultural Economics, University of Saskatchewan (UofS) (Canada), 2008.

Exchange Ph.D. student through the Western Deans' Agreement at the Department of Economics, University of British Columbia (UBC) (Canada), 2005.

M.Sc. Economics & Management, Centre International de Hautes Etudes Agronomiques Méditerranéennes/Mediterranean Agronomic Institute of Chania (CIHEAM/MAICh) (Greece), 2003.

DSPU Economics & Management, Centre International de Hautes Etudes Agronomiques Méditerranéennes/Mediterranean Agronomic Institute of Chania (CIHEAM/MAICh) (Greece), 2002.

B.Sc. Agricultural Economics, Agricultural University of Athens (Greece), 2001.

## Employment

**Norwegian Institute of Bioeconomy Research (NIBIO) (Norway)**, Economics and Social Sciences, 2015 – Present. Researcher.

**Norwegian Agricultural Economics Research Institute (NILF) (Norway)**, Department of Research, 2010 – 2015. Researcher.

**University of the Aegean (Greece)**, Department of Financial and Management Engineering, 2009–2010. Adjunct lecturer.

**University of British Columbia (UBC) (Canada)**, Food and Resource Economics Group, 2007–2008. Research fellow and adjunct lecturer (instructor).

**University of Saskatchewan (UofS) (Canada)**, Department of Bioresource Policy, Business & Economics, 2005–2007. Adjunct lecturer and teaching assistant.

## Research interests

Industrial Organization, Game Theory, Economic Psychology, Cooperatives.

## Teaching experience

Invited lecturer for the intensive graduate course “Agricultural value chains, cooperatives and industrial organization”

Estonian University of Life Sciences (Estonia), November - December, 2015.

Adjunct lecturer (instructor) for the course “Industrial Organization and Game Theory”

University of the Aegean (Greece), Term 2 2009-2010.

Adjunct lecturer (instructor) for the course “Macroeconomics”  
University of the Aegean (Greece), Term 2 2009-2010.

Adjunct lecturer (instructor) for the course “Land Economics”  
University of British Columbia (UBC) (Canada), Term 1 2007-2008.

Adjunct lecturer (instructor) for the course “Trade and Domestic Policy in Global Food Markets”  
University of British Columbia (UBC) (Canada), Term 1 2007-2008.

Invited guest lecturer for the course “Agroecology II”  
University of British Columbia (UBC) (Canada), Term 1 2007-2008.

Adjunct lecturer (instructor) for the course “Industrial Organization of Agricultural Markets”  
University of Saskatchewan (UofS) (Canada), Term 2 2006-2007.

## Leadership and administration

Acting Head at the Department of Analysis at NILF (*Avdeling for utredning*) during the interim period February–August 2012.

Wide experience as both Project leader as well as Work Package leader and coordinator.

## Recent research projects

**BIONAUT – nasjonalt nettverk for bærekraftig flerbruk av våre utmarksressurser** [2017 - ongoing]. The project is funded by the Research Council of Norway (*Norges forskningsråd*).

**PathFoodChain – Pathogens in the food chain: persistence, elimination and risk management** [2012 - ongoing]. The project is funded by the Research Council of Norway (*Norges forskningsråd*).

**WetEcos – Mapping and evaluation of wetland ecosystem services in Divici - Pojejena area and identifying their contribution to economic sectors** [2015 - 2017]. The project is financed by the EEA/Norway Grants.

**Political and economic analysis of future food production** [2015 - ongoing]. The project is funded by the Research Council of Norway (*Norges forskningsråd*).

**Value chain adaptations in unstable times: Policies and strategies in the food sector** [2012 - ongoing] (project leader over the period 2012–2014). The project is funded by the Research Council of Norway (*Norges forskningsråd*).

**TRIBORN – Securing triple bottom line outcomes from bioenergy innovation in rural Norway** [2013 - 2017]. The program is funded by the Research Council of Norway (*Norges forskningsråd*). Responsible for the Industrial Organization part.

**Grounded Innovation Research** [2012 - 2016]. The program is funded by the Research Council of Norway (*Norges forskningsråd*).

**EEA/Norway Grants Scholarship Programme with Estonia** [2012]. The Programme is financed by the EEA/Norway Grants and the Estonian state budget.

**Aquaculture in Norway** [2011]. Project funded by private entity.

**PROCOTM – Productivity and competitiveness in the agri-food sector** [2010 - 2011 (project was initiated in 2008)]. Financed by the Research Council of Norway (*Norges forskningsråd*).

## Selected publications

### *Journal articles*

**Lamprinakis, L. (2017)**. How to Successfully Change an Organization: Management Perceptions and Practices. *OIDA International Journal of Sustainable Development*, 10(5): 39-48. Available online.

**Lamprinakis, L., Rodriguez, D. G. P., Prestvik, A. S., Veidal, A., and Klimek, B. (2017)**. A Mixed Methods Approach Towards Mapping and Economic Valuation of the Divici-Pojejena Wetland Ecosystem Services in Romania. *Proceedings In Food System Dynamics*, Pages 31-47, (ISSN:2194-511X). Available online.

**Lamprinakis, L. (2015)**. Participative organizational change and adaptation: Insights from a qualitative case study of successful change. *Development and Learning in Organizations*, 29(2): 10-13. Available online. **Selected as a Highly Commended Paper in the 2016 Emerald Literati Network Awards for Excellence.**

**Lamprinakis, L. (2013)**. Organizational Response to Institutional Change: EU Membership and the Finnish Dairy Sector. *Change Management: An International Journal*, 12(1): 49-59. Available online.

**Lamprinakis, L. (2013)**. The Transformation Of Valio: A Case Study. *Journal of Business Case Studies*, 9(1): 85-88. Available online.

**Lamprinakis, L. (2012)**. Organizational Innovation and Institutional Change: The Case of Valio in Finland. *International Journal On Food System Dynamics*, 3(2): 95-105. Available online.

**Lamprinakis, L. and Fulton, M. (2011)**. Does acquisition of a cooperative generate profits for the buyer? The Dairyworld case. *Agricultural Economics*, 42: 89–100. Available online doi: 10.1111/j.1574-0862.2011.00554.x

### *Books and book chapters*

Matei, M., Laslo, L., Gyorgy, D., Nicu, C., Boboc, M., Raischi, M., Musat, C., Lupei, T., Raischi, S., Moncea, A., Dumitru, D., Badea, G., Lamprinakis, L., Rodriguez, D. G. P., Prestvik, A., Veidal, A., Klimek, B. Best practices guide on mapping and assessing wetland ecosystems and their services. Universitas, 2017 (ISBN 978-973-741-534-9) 240 p. Available online.

Hegrenes, A., Bryden, J., Lamprinakis, L. and Refsgaard, K. 2016. Norwegian Cooperativism: Social Context and Cooperative Experience. In Temel, B. (Ed.), *Cooperatives in Context: Two Countries, Two Outcomes*. CreateSpace Independent Publishing Platform. ISBN-10: 1536800740. ISBN-13: 978-1536800746. Available online on Amazon.

### *Dissertations and monographs*

“Cognitive dissonance, mental frames and the financial value of agricultural co-operatives”  
Ph.D. thesis at the University of Saskatchewan (Uofs) (Canada), 2008. Available online at the University of Saskatchewan Library.

“The Role of Quality in Industry Concentration: The Case of the Greek Dairy Industry”  
Master thesis, Department of Economic and Management Sciences, Centre International de Hautes Etudes Agronomiques Méditerranéennes/Mediterranean Agronomic Institute of Chania (CIHEAM/MAICH) (Greece), 2003. Available online at CIHEAM/MAICH library.

“The Application of Relationship Marketing in Agri-Food Firms: The Case of Imports”  
Dissertation (in Greek) at the Department of Agricultural Economics and Rural Development, Agricultural University of Athens (Greece), 2001. Available online at the Digital Repository of the Agricultural University of Athens.

### *Work in progress*

“Rural Transformation through Targeted Regional Innovation Systems” with Shinan N. Kassam (Caritas Switzerland) - under review.

“How to successfully change an organization: management perceptions and practices” - under review.

“Embedded organizations, economic resilience and new modes of production” with Shinan N. Kassam (Caritas Switzerland).

“Organizational Innovation and Institutional Change in Cooperatives.”

“Cognitive Dissonance and Customer Allegiance in a Mixed Oligopoly” with Murray Fulton (UofS).

## Conference papers & invited seminars

### *Conference papers*

“Social science and food safety governance: risk-analysis and decision-making frameworks”  
*Mattrygghetsdagen* Seminar November 22 , 2018.  
Nofima, Ås, Norway.

“Using mixed methods for mapping and evaluating ecosystem services”  
164th EAAE Seminar “Preserving Ecosystem Services via Sustainable Agro-food Chains” September 05 - 07 , 2018.  
Mediterranean Agronomic Institute of Chania (CIHEAM MAICH), Chania, Crete, Greece.

“Circular regulations for bioeconomy development”  
ICABR Conference on “Disruptive Innovations, Value Chains and Rural Development” June 12-15, 2018.  
The World Bank, Washington DC, USA.

“Uncovering the strategies within the decision-making framework of food risk analysis in the Nordics.”  
Belfast Summit on Global Food Integrity, May 28-31, 2018.  
Queen’s University Belfast, safefood, Université Laval - Belfast, Northern Ireland, UK.

“How to successfully change an organization: management perceptions and practices.”  
International Conference on Sustainable Development, August 09-10, 2017.  
Carleton University, Ottawa, Canada.

“Mapping and economic valuation of the ecosystem services provided by a wetland site in Danube.”  
The 11th International European Forum (Igls-Forum) (161st EAAE Seminar) on System Dynamics and Innovation in Food Networks, February 13-17, 2017.  
Innsbruck-Igls, Austria.

“Organizational Embeddedness, Economic Resilience and New Modes of Production: Insights from Four Case Studies.”

SASE Conference on Moral Economies, Economic Moralities, Mini-Conference on Re-embedding the Social: New Modes of Production, Critical Consumption and Alternative Lifestyles, June 24 – 26, 2016. University of California - Berkeley, U.S.A.

“Challenging neoliberal managerialism: Emerging management alternatives from cooperatives and community owned enterprises.”

The 9th International Conference in Critical Management Studies, July 8 –10, 2015. University of Leicester, Leicester, UK.

“Exploring the impact of mental frames on cooperatives and their communities.”

European Association of Agricultural Economists (EAAE) Congress, August 26 – 29, 2014. Ljubljana, Slovenia.

“Targeted Regional Innovation Systems, Cooperatives and Socio-economic Development.”

ICA Research conference: Cooperatives in local and regional development, Pula, Croatia June 25-28, 2014.

“Rethinking competitiveness for high cost producers.”

36th Meeting of the Norwegian Association for Economists (Forskermøtet), 6–7 January, 2014. BI Norwegian Business School, Oslo, Norway.

“Cooperative Adaptation and Transformation in Turbulent Times: a qualitative case study.”

ICA Global Research Conference, June 12–15, 2013. European University Cyprus, Cyprus.

“Environmental change and organizational transformation in agricultural cooperatives – a qualitative case study.”

Agricultural Economics Society, 87th Annual Conference, April 8–10, 2013. University of Warwick, England.

“An Identity Effect on Consumption for a Green Consumer Group.”

9th International Conference on Environmental, Cultural, Economic & Social Sustainability, January 23–25, 2013. International Conference Center, Hiroshima, Japan.

“Organizational change and adaptation in cooperatives – a qualitative case study.”

35th Meeting of the Norwegian Association for Economists (Forskermøtet), 7–8 January, 2013. University of Stavanger, Norway.

“Governance and adaptation in cooperatives: the case of Valio and the Finnish dairy value chain.”

130th European Association of Agricultural Economists (EAAE) Seminar, August 31 – September 1, 2012. Uppsala, Sweden.

“Organizational Response to Institutional Change: EU Membership and the Finnish Dairy Sector.”

12th International Conference on Knowledge, Culture and Change Management, July 6 – 8, 2012. University Center, Chicago, USA.

“Cooperative responses to changes in the institutional and economic environment.”

CoopsYear2012-Cooperative Responses to Global Challenges, March 21 – 23, 2012. Humboldt-Universität zu Berlin, Germany in cooperation with UN DESA (United Nations Department for Economics and Social Affairs). The conference was organized within the framework of the International Year of Cooperatives 2012. Berlin, Germany.

“Organizational Innovation in the Face of Institutional Change: The Case of the Finish Dairy Sector.”  
6th International European Forum (Igls-Forum) on System Dynamics and Innovation in Food Networks, February 13 – 17, 2012.

Innsbruck-Igls, Austria.

The paper was also published at the proceedings as:

**Lamprinakis, L. (2012).** Organizational Innovation in the Face of Institutional Change: The Case of the Finnish Dairy Sector. *Proceedings In Food System Dynamics* (ISSN: 2194-511). Proceedings of the 6th International European Forum on System Dynamics and Innovation in Food networks 2012: Pages 148-160. Available online.

“Mental frames and organizational decision-making: facing the challenges of change.”

European Association of Agricultural Economists (EAAE) Congress 2011, August 30 – September 2, 2011.

Zurich, Switzerland.

“Consumer identity and environmentally sustainable consumption.”

5th International Consumer Sciences Research Conference, July 18 – 20, 2011.

Bonn, Germany.

“Foreign Versus Local: The Fight for Consumer’s Heart.”

113th European Association of Agricultural Economists (EAAE) Seminar, September 3 – 6, 2009.

Chania, Crete, Greece.

“An Application of Cognitive Dissonance Theory on the Competition for a Local Market.”

Canadian Economic Association (CEA) 42nd Annual Meetings, June 6 – June 8, 2008.

Vancouver, British Columbia, Canada.

“Cognitive Dissonance and Customer Allegiance in a Mixed Oligopoly.”

Agricultural and Applied Economics Association (AAEA), Western Agricultural Economics Association (WAEA) & Canadian Agricultural Economics Society (CAES) Joint Annual Meeting, July 29 – August 1, 2007.

Portland, Oregon, U.S.A.

“Co-operatives and Local Communities: An Economic Psychological Approach.”

International Co-operative Alliance (ICA), Canadian Association for Studies in Co-operation (CASC) & Association for Cooperative Educators (ACE), in 2007 Congress of the Humanities and Social Sciences, May 26 – June 2, 2007.

Saskatoon, Saskatchewan, Canada.

“The Role of Co-operatives in Competition: The Case of Dairyworld.”

Canadian Economic Association (CEA) & Canadian Agricultural Economics Society (CAES) Conference, May 26 – 28, 2006.

Montréal, Québec, Canada.

“Market Structure, R&D and Advertising in the Greek Dairy Industry.”

Northeastern Agricultural and Resource Economics Association (NAREA) & Canadian Agricultural Economics Society (CAES) Conference, June 20 – 23, 2004.

Halifax, Nova Scotia, Canada.

“Market Structure and Endogenous Sunk Costs in the Greek Dairy Industry.”

83rd European Association of Agricultural Economists (EAAE) Seminar, September 4 – 7, 2003.

Chania, Crete, Greece.

### Keynote and Invited Lectures

“Agricultural value chains, cooperatives and industrial organization.”

Instructor for the intensive graduate course, November 30 - December 1, 2015.  
Estonian University of Life Sciences, Tartu.

“Organizational development and loyalty in cooperatives.”

Keynote presentation at the seminar “Successful co-operative”, organized by the KEVILI coop, the Estonian University of Life Sciences and the Estonian Chamber of Agriculture and Trade.  
Estonian University of Life Sciences, Tartu, October 14, 2015.

“Organizational response and adaptation: challenges for dairy co-ops.”

Estonian-Latvian Milk Forum, organized by the Estonian Chamber of Agriculture and Commerce.  
Estonian University of Life Sciences, Tartu, November 5, 2013.

“Prospects and Challenges for Agriculture, Food and Rural Communities.”

Merkouri Estate, April 10, 2011.

“Dilemmas of the CAP reform. Between competitiveness and public goods: can farmers deliver both?”

International conference organized by the Groupe de Bruges and the Agricultural University of Athens,  
April 8, 2011.

“The Industrialization of Agriculture and its Consequences on the Environment.”

Harokopion University of Athens, April 20, 2010.

“Agricultural Markets and Competition.”

Part of the Programme “Support for the Development of the Policy Dialog and Advice Programme of the Republic of Kazakhstan (PDAP).”  
INCOM Ltd. International Consulting and Management, August 31 – September 4, 2009.

### Honors, awards and scholarships

Emerald Literati Network Awards for Excellence 2016: Highly Commended Paper for the article Lamprinakis, L. (2015). Participative organizational change and adaptation: insights from a qualitative case study of successful change. *Development and Learning in Organizations*, 29(2): 10-13.

Amy and Tim Dauphinee Scholarship, June 2006 – April 2007. Ontario Credit Union Charitable Foundation, Canada.

Full Graduate Scholarship, September 2003 – April 2007. College of Graduate Studies and Research, University of Saskatchewan, Canada.

*Cum Maxima Laude*, 2002. CIHEAM/MAICh, Greece.

CIHEAM Full Scholarship, September 2001 – June 2003. Centre International de Hautes Etudes Agronomiques Méditerranéennes, Paris, France.

### Personal

Languages:

English (fluent)

Norwegian (Higher competence - Nivå B2)

Greek (native speaker - mother tongue)

Greek Citizen.

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[www.lamprinakis.com](http://www.lamprinakis.com)